Oneida County Industrial Development Agency

2012 Year in Review

Board of Directors Annual Meeting
December 14, 2012
### Real Property, Sales & Mortgage Recording Tax Abatements - Closed Projects

- **Approved Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions for:**
  - **Suit-Kote Corporation**
    - Retention of 16 jobs and creation of 3 jobs.
  - **Bonide Products, Inc.**
    - Create 15 new jobs and retain 98.
  - **Fiber Instrument Sales** - 5-year PILOT extension for a 5-year CapEx plan which includes a building rehab and equipment acquisition in the Oneida County Business Park.
    - Retention of 355 jobs.
  - **Fountainhead Group** - 3-year PILOT extension for the creation of a new product line that was previously manufactured in China, which will now be manufactured in New York Mills.
    - Retention of 160 jobs.
  - **Ontario Realty Inc. (Sylvan Beach Amusement Park)**
    - Creation of 15 full time jobs and 113 part time jobs.
  - **McDonough Hardwoods Ltd.**
    - Creation of 22 jobs.
  - **The F.X. Matt Brewing Company (Anaerobic Digester Facility)**
    - Retention of 95 jobs.
  - **The Indium Corporation of America**
    - Retain 40 jobs and create 20 jobs.
  - **Fish Creek Resorts LLC**
    - Creation of 4.
  - **Facilities Realty Management Vernon LLC (Universal Photonics)**
    - Retention of 55 jobs and creation of 20.
  - **The Brooklyn Brewery Corporation**
    - Creation of 6 jobs.
  - **Property Transfer from Air Force at Griffiss Park** - 10-year industrial 100% PILOT for the last remaining parcels at Griffiss.
  - **GLDC Master Lease and Master PILOT** - 10-year industrial 100% PILOT for lands that are vacant or undevelopable.

**127.5 Jobs Created**
**736 Jobs Retained**

As of 12-7-2012
Real Property, Sales & Mortgage Recording Tax Abatements - Induced Projects

- Approved Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions for:
  - Family Dollar PILOT Amendment
  - MetLife, Inc.
    - 100 jobs created & 1,054 jobs retained
  - TriValley Beverages (PILOT Amendment)
    - 4 jobs created & 78 jobs retained
  - Sovena USA (PILOT Amendment)
    - 163 retained
  - American Alloy Steel Facility Expansion
    - 23 jobs retained
  - SR Sloan (PILOT Amendment)
    - 55 jobs retained
  - Nortek Powder Coating & 5900 Success Drive
    - 3 jobs created & 10 jobs retained
  - MSP LLC
    - 10 jobs retained
  - Affordable Senior Housing Opportunities
  - Mid-State Development Corp/Vernon Downs
  - GLDC Facility Transfers
  - Acceptance of Air Force Deeds at Griffiss Business & Tech Park
  - New Hartford Office Group
    - 10 jobs created

117 Jobs Created
1,393 Jobs Retained

As of 12-7-2012
Real Property, Sales & Mortgage Recording Tax Abatements- Terminated Projects

- Birnie Bus Facility
- Seifert Graphics
- Dart Properties
- Becknell Development Holdings (Goodrich Corp)

As of 12-7-2012
Summary

• OCIDA continues to assist in incentivizing investment resulting in new jobs and economic activity.

• Efforts of past years have established a solid foundation for continued job growth and economic gains for region.

• OCIDA remains current with PARIS reporting and continues to advocate for businesses in NYS

• OCIDA received a positive NYS Comptroller Audit that praised the Agencies monitoring and performance